

Flagstaff Tax and Fee Revenues October 2015

| General Fund Revenues (1% Collections) | | | | | | |
|---|---------------------|---------------------|---------------|---------------------|---------------------|---------------|
| | Monthly Comparison | | | YTD Comparison | | |
| | Current Year | Prior Year | % Change | Current Year | Prior Year | % Change |
| Utilities | \$ 111,959 | \$ 110,239 | 1.56% | \$ 385,250 | \$ 392,586 | -1.87% |
| Telecommunications | \$ 30,606 | \$ 30,705 | -0.32% | \$ 115,067 | \$ 119,877 | -4.01% |
| Restaurants/Bars | \$ 216,848 | \$ 211,041 | 2.75% | \$ 865,396 | \$ 877,341 | -1.36% |
| Amusements | \$ 6,222 | \$ 5,565 | 11.81% | \$ 30,985 | \$ 29,734 | 4.21% |
| Commercial Property Rental | \$ 99,122 | \$ 103,204 | -3.95% | \$ 341,053 | \$ 336,309 | 1.41% |
| Personal Property Rentals | \$ 65,589 | \$ 54,706 | 19.89% | \$ 237,270 | \$ 202,814 | 16.99% |
| Construction Contracting | \$ 195,608 | \$ 226,245 | -13.54% | \$ 691,380 | \$ 765,172 | -9.64% |
| Retail | \$ 901,467 | \$ 751,069 | 20.02% | \$ 3,439,389 | \$ 2,972,942 | 15.69% |
| Hotels/Motels | \$ 119,470 | \$ 108,922 | 9.68% | \$ 514,744 | \$ 468,946 | 9.77% |
| Use Tax | \$ 41,013 | \$ - | #DIV/0! | \$ 146,888 | \$ - | #DIV/0! |
| Other | \$ 14,098 | \$ 17,349 | -18.74% | \$ 58,446 | \$ 34,336 | 70.22% |
| TOTAL: | \$ 1,802,002 | \$ 1,619,045 | 11.30% | \$ 6,825,868 | \$ 6,200,055 | 10.09% |
| TOTAL w/o Utilities | \$ 1,690,043 | \$ 1,508,806 | 12.01% | \$ 6,440,619 | \$ 5,807,469 | 10.90% |
| TOTAL w/o Utilities and w/o Construction | \$ 1,494,435 | \$ 1,282,561 | 16.52% | \$ 5,749,238 | \$ 5,042,298 | 14.02% |

| Retail Sales Tax Breakdown | | | | | | |
|----------------------------|-------------------|-------------------|---------------|---------------------|---------------------|---------------|
| Auto Sales | \$ 333,104 | \$ 142,198 | 134.25% | \$ 1,037,038 | \$ 609,933 | 70.02% |
| Other Retail | \$ 568,363 | \$ 608,872 | -6.65% | \$ 2,402,350 | \$ 2,363,008 | 1.66% |
| TOTAL: | \$ 901,467 | \$ 751,069 | 20.02% | \$ 3,439,389 | \$ 2,972,942 | 15.69% |

| Bed, Board, and Beverage (BBB) Revenues (2% Collections) | | | | | | |
|--|------------|------------|-------|--------------|--------------|-------|
| Bed, Board, & Beverage (BBB) | \$ 672,635 | \$ 639,927 | 5.11% | \$ 2,760,170 | \$ 2,624,894 | 5.15% |

| State Shared Revenues | | | | | | |
|-----------------------------|---------------------|---------------------|----------------|---------------------|---------------------|---------------|
| | Monthly Comparison | | | YTD Comparison | | |
| | Current Year | Prior Year | % Change | Current Year | Prior Year | % Change |
| State Shared Sales Tax | \$ 488,111 | \$ 471,864 | 3.44% | \$ 1,508,468 | \$ 1,894,491 | -20.38% |
| State Share Urban Revenue | \$ 127,321 | \$ 664,498 | -80.84% | \$ 2,110,006 | \$ 2,657,990 | -20.62% |
| Auto Lieu | \$ 128,102 | \$ 227,367 | -43.66% | \$ 1,362,979 | \$ 822,815 | 65.65% |
| Highway User Revenue (HURF) | \$ 611,857 | \$ 587,209 | 4.20% | \$ 2,575,610 | \$ 2,423,558 | 6.27% |
| TOTAL: | \$ 1,355,391 | \$ 1,950,938 | -30.53% | \$ 7,557,063 | \$ 7,798,853 | -3.10% |

| Franchise Fees | | | | | | |
|----------------|------------|------------|--------|------------|------------|--------|
| Franchise Fees | \$ 328,559 | \$ 194,252 | 69.14% | \$ 950,413 | \$ 803,036 | 18.35% |

Current Month Tax and Fee Revenues reflect prior month business activity