

## Flagstaff Tax and Fee Revenues October 2017

General Fund Revenues (1% Collections)						
	Monthly Comparison			YTD Comparison		
	Current Year	Prior Year	% Change	Current Year	Prior Year	% Change
Utilities	\$ 86,674	\$ 109,430	-20.79%	\$ 359,905	\$ 384,712	-6.45%
Telecommunications	\$ 23,724	\$ 30,600	-22.47%	\$ 75,121	\$ 108,139	-30.53%
Restaurants/Bars	\$ 288,069	\$ 243,162	18.47%	\$ 1,016,317	\$ 948,852	7.11%
Amusements	\$ 12,007	\$ 6,475	85.45%	\$ 36,369	\$ 33,007	10.19%
Commercial Property Rental	\$ 124,544	\$ 117,666	5.85%	\$ 361,231	\$ 386,993	-6.66%
Personal Property Rentals	\$ 66,878	\$ 78,038	-14.30%	\$ 237,899	\$ 255,656	-6.95%
Construction Contracting	\$ 391,167	\$ 162,837	140.22%	\$ 1,098,847	\$ 601,237	82.76%
Retail	\$ 1,059,295	\$ 976,636	8.46%	\$ 3,757,593	\$ 3,595,708	4.50%
Hotels/Motels	\$ 155,591	\$ 135,653	14.70%	\$ 611,729	\$ 550,718	11.08%
Use Tax	\$ 62,140	\$ 47,321	31.32%	\$ 269,471	\$ 154,767	74.11%
Other	\$ 13,327	\$ 12,591	5.84%	\$ 51,659	\$ 50,419	2.46%
<b>TOTAL:</b>	<b>\$ 2,283,417</b>	<b>\$ 1,920,410</b>	<b>18.90%</b>	<b>\$ 7,876,141</b>	<b>\$ 7,070,207</b>	<b>11.40%</b>
<b>TOTAL w/o Utilities</b>	<b>\$ 2,196,743</b>	<b>\$ 1,810,980</b>	<b>21.30%</b>	<b>\$ 7,516,237</b>	<b>\$ 6,685,495</b>	<b>12.43%</b>
<b>TOTAL w/o Utilities and w/o Construction</b>	<b>\$ 1,805,575</b>	<b>\$ 1,648,142</b>	<b>9.55%</b>	<b>\$ 6,417,390</b>	<b>\$ 6,084,258</b>	<b>5.48%</b>

Bed, Board, and Beverage (BBB) Revenues (2% Collections)						
Bed, Board, & Beverage (BBB)	\$ 886,602	\$ 757,627	17.02%	\$ 3,253,441	\$ 2,998,895	8.49%

State Shared Revenues						
	Monthly Comparison			YTD Comparison		
	Current Year	Prior Year	% Change	Current Year	Prior Year	% Change
State Shared Sales Tax	\$ 482,766	\$ 505,698	-4.53%	\$ 2,373,177	\$ 2,055,385	15.46%
State Share Urban Revenue	\$ 737,573	\$ 717,387	2.81%	\$ 2,950,292	\$ 2,869,548	2.81%
Auto Lieu	\$ 266,903	\$ 254,329	4.94%	\$ 1,090,887	\$ 1,045,155	4.38%
Highway User Revenue (HURF)	\$ 704,692	\$ 638,407	10.38%	\$ 3,143,044	\$ 2,742,198	14.62%
<b>TOTAL:</b>	<b>\$ 2,191,935</b>	<b>\$ 2,115,821</b>	<b>3.60%</b>	<b>\$ 9,557,400</b>	<b>\$ 8,712,286</b>	<b>9.70%</b>

Franchise Fees						
Franchise Fees	\$ 318,187	\$ 328,203	-3.05%	\$ 901,477	\$ 956,775	-5.78%

Beginning with January 2017 sales tax returns, the Arizona Department of Revenue (ADOR) will collect all City Sales Taxes. Due to this change, revenues are reported on a weekly cash basis and will no longer reflect true monthly activity. Franchise Fees decreased due to the transition of collections to ADOR. Recovery expected in FY18.

\*Current Month Tax and Fee Revenues reflect prior month business activity\*